



Appreciative
LEADERSHIP
for sustainable development

Facilitated by **Raju Mandhyan**

Appreciative Leadership

Leadership has always been a very broad and sometimes, ambiguous, a discipline. The quest for a perfect form and a perfect leader by individual and organization is and will always be a never-ending one. The bar on leadership performance is constantly raised in tandem with the fact that the growth never stops and this positive change must be positively visualized and achieved.

In this one-day insightful and highly interactive workshop dig your hands into applying the principles and practices of Appreciative Inquiry applied to personal and organizational leadership.

Methodology

Workshop is gently introspective, easy to understand and involves small group discussions and activities which highlight the principles and facilitate the practice of appreciation and inquisitiveness.

Objectives

- Explore multi-disciplinary principles, research and theory base of Appreciative Inquiry
- Employ this intrinsically positive approach in ecologically congruent ways
- Practice appreciative question construction, interviewing skills and creating provocative propositions
- Gain leadership skills to create trust, develop a clear vision, and engage your team and organization towards greater congruence.
- Increase your organization's capacity to manage change, improve processes, strengthen teams, transfer knowledge and foster collaboration

Program Content

- Five Appreciative Leadership Essentials
- Appreciative Inquiry Insights and Cases
- The Eight Guiding Principles
- The Four D Cycle Model
- The AI Protocol in Action

Who Should Attend

All managers and business heads who are in the position to lead and drive change in organizations and communities.

About Raju Mandhyan

www.rajumandhyan.com

Author of five books on communications, creative thinking and leadership, Raju has been a student and advocate of the Appreciative Inquiry Way of Life for over a decade.

He has employed the approach in organization building, improving processes and coaching senior, cross-cultural leaders. He is a proficient NLP practitioner and has presented multiple keynotes and workshop on Appreciative Inquiry in the Asiapacific region.

"In the years that I have known Raju, he has traversed uncharted waters in bounds & leaps. If there is worthy of teaching advanced thinking skills then that person is Raju."

Michelle Lim, SGS, Philippines

"Raju presents his Real World and immediately applicable content in a structured and VERY easy to understand way. He is a fantastic facilitator that brings out the hidden knowledge from his participants and is a man of character who has always walked his talk for as long as I have known him."

Arthur Carmazzi, CEO, Directive Communication International (Asia)

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About Raju Mandhyan

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Raju's background is engineering, investment sales and international trade. He's widely traveled and has done business development work in multiple countries and cultures. This exposure is backed up by his education in engineering, macro-economic and educational psychologies. Over the years he has trained, coached and made keynote presentations in the areas of sales, negotiation skills, diversity, creativity & innovation, business strategy and authentic leadership. He substantiates his concepts with research from the neurosciences and tackles actual cases and best practices from the business world.

"I am a monk at heart and I love to laugh!" he says. His style is casual, interactive backed up by very selective visuals. In the professional speaking circuits he is known as a raconteur who can enthrall his audiences and always goes the extra mile in meeting objectives. He has the ability to be light and engaging with small audiences and with larger audiences he uses large group dynamics to create resonance and impact.

He's had over 15 years of hardcore, on-stage facilitation skills training backed up by three years of hosting a weekly talk show www.expatinsights.com on television in Asia using the method of Appreciative Inquiry.

Author, Coach and Facilitator, Raju Mandhyan has been a change and a development consultant for nearly a decade now. His work has impacted for profit and several nonprofit organizations in the past few years. He has worked with several manufacturing, services, educational and retail businesses in the Philippines and Asia. He is an American Management Association certified Trainer, a Buzan Licensed Instructor, and a Professional Life Coach. He has been trained in Arbing Institute's Leadership and Self-Deception, and multiple modalities for human capital development like Neuro Linguistic Programming and Whole-Brain thinking. He has lived and grown in three cultures--Indian, American, and Filipino. Currently, he lives in the Philippines and is the former President of the Association of Appreciative Inquiry of the Philippines. Currently, he also hosts a valueadding, diversity bridging talk show called ExPat Insights based on the Appreciative Inquiry philosophy.

Appreciative
Inquiry

Expat
Insights

HONG KONG
BUSINESS

Speakers
corner

ASTD
— brain food for business!

The CEO Refresher
— brain food for business!

MANAGEMENT SYSTEMS
The Manager's Magazine

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Testimonials

PRAISE FOR THE HEART OF STORY

"Raju Mandhyan has done a fantastic job of bringing to our consciousness the what, why, and how of corporate storytelling. Stories are realities wrapped in roses, rainbows, and rhythm. This is, after all, what a company needs to sell, to build its brand, to communicate with stakeholders, and to drive creativity and innovation. The HEART of STORY is beautifully written and is such a smooth read."

—Ashok Nath, Chairman, Exedra Events

"I've been a storyteller for more than 30 years. But this wonderful book taught me many things I didn't know. Thank you Raju Mandhyan!"

—Bo Sanchez, bestselling author

"The Heart of Story is full of stories that convince the reader to put sizzle in the message so the audience is convinced, understands, and acts upon the truth. Each chapter makes a point backed by a story. Raju Mandhyan provides tools, examples from personal experiences, from business practices, and from leaders on the ground. We highly recommend this book to preachers, academicians, theologians, and all communicators of truth and faith who desire to capture the imagination and heart of their audience.

— Dr. Stewart and Dr. Corrie De Boer, Asian Theological Seminary, Philippines

Raju Mandhyan's The Heart of Story reveals and revels in the magic of the attraction that the human race has had with stories since time immemorial. Unlike any other book I've read on the topic, Raju takes the reader behind the curtains of science, art, creativity, and business to make a powerful case to use stories to influence our world. He doesn't just tell, he demonstrates his truth with memorable stories that will stick with the reader. This book should find an avid following with any person or organization that wants to make their brand unforgettable.

— Dilip R. Abayasekara, Ph.D., Accredited Speaker
Past President, Toastmasters International (2005-2006)
Author of The Path of the Genie: Your Journey to Your Heart's Desire.

From the king of storytelling himself...now you can learn the secrets that will take you far in leadership and in life !

— Scott Friedman,
National Speaker Association President 2004-2005
Certified Speaking Professional
2013 Winner of NSA Cavett Award, MPI Rise Award, CSP Global
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